

Dear Members,

We would like to inform you of recent developments regarding the pricing of the ARHCA rate guide for 2024. Following a comprehensive review by our Board of Directors, it has been determined that adjustments are necessary to ensure the long-term sustainability of our publication.

Upon careful analysis, it became evident that the current pricing structure heavily relies on membership fees from ARHCA companies to subsidize the publication costs. In light of this, we have taken proactive steps to recalibrate our pricing strategy.

Effective immediately, the non-member rate for the 2024 ARHCA rate guide has been set at \$200. Additionally, we are pleased to offer a 35% discount to government agencies, recognizing their important role in infrastructure development.

Furthermore, member purchase prices have been adjusted to reflect the increasing publication costs. While we understand that any increase may pose challenges, please rest assured that these adjustments are crucial for maintaining the quality and relevance of our guide.

We value your continued support and understanding as we navigate these changes together. Should you have any questions or concerns, please do not hesitate to reach out to us.

Warm regards, The ARHCA Team